



E-AUCTION
SOFTWARE SOLUTIONS

Control+

Control Plus E-Auctions create reverse auctions where bidders enter decreasing bids, delivering significant value to your business.

- + Generates competition among suppliers for your business.
- + Provides a mechanism for you to periodically validate your purchasing.
- + Supported by experts to ensure an easy introduction into your business.

Control+

Real Savings, Visible Results

Control Plus is a powerful E-Auction platform capable of delivering significant savings to any organisation. Visible cost benefits are generated as suppliers sign up to compete online for your business.

The E-Auction will enable the buying organisation to determine the true market price for goods or services and identify suppliers that can offer best value over a specified period. The use of Control plus is fully compliant with EC tender legislation where applicable.



USE CONTROL PLUS E-AUCTION TO PROCURE GOODS & SERVICES



Control Plus is fully supported by Prologic and we offer 3 levels of service;

1: Fully Managed E-Auction

We organise and run the entire auction for you.

2: Supported E-Auction

We assist your team to set up and run the auction.

3: Software Lease

You set up and control the entire process independently.

< Suppliers compete online, bidding to offer the most attractive price package.



> E-Auction delivers lower £ costs whilst maintaining quality


THE FULL SERVICE OPTION




CONFIGURED TO YOUR NEEDS

Selecting the correct E-Auctions format is essential so we will advise you on the most effective type for your individual procurement needs. We will help you identify the best solution from the following options.

- **Reverse English (price only)**
- **Weighted E-Auction**
- **Multi Attribute E-Auction**
- **Multi Directional E-Auction**
- **Sealed Bid**
- **Forward Auction**





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Event Summary

Name	Type	Auction Date	Start Time	End Time	Current Time
Demonstration eAuction	Single Price Hidden - Reverse	23/09/2013	01:45:00PM	02:00:00PM	01:58:19PM

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Time Left: 0 Day(s), 0 Hour(s), 1 Minute(s) and 40 Second(s)

Bidding Summary

The Current Leading Bid is: **£935,000.00**

Current Leading Supplier is: **Bidder 1**

Total No. Of Bids Received: **38**

Auction Extended: **0 time(s)**

Savings

Hist/Budget Price: £1,000,000.00

% Saving On Hist/Budget Price: **6.50%**

Monetary Saving On Hist/Budget Price: **£65,000.00**

Best Pre-Auction Bid: £1,025,000.00

% Saving On Best Pre-Auction Bid: **8.78%**

Monetary Saving On Best Pre-Auction Bid: **£90,000.00**

Supplier Bids

Last Bid From: **Bidder 1** ; Amount: **£935,000.00**

Rank	Supplier	No. Of Bids	Current Bid	Opening Bid	Amount From Leading Bid	% From Leading Bid
1	Bidder 1	5	£935,000.00	£1,025,000.00	£0.00	0.00%
2	Bidder xx	7	£940,000.00	£1,050,000.00	£5,000.00	0.53%
3	Bidder 3	17	£1,015,000.00	£1,095,000.00	£80,000.00	8.56%
4	Bidder 2	9	£1,020,000.00	£1,060,000.00	£85,000.00	9.09%

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CUSTOMISED FOR YOUR ORGANISATION

The supplier interface can be configured for each event to represent your brand.

Key features and options include:

- Unlimited E-Auction events
- Real time screen refresh
- Graphical display of bidding
- Visible timer countdowns
- Audible alerts
- Easy setting of reserve prices
- Configurable bid decrements
- Ability to Pause/resume auctions
- Central instant messaging to bidders

What our users say:

Control plus has recently reduced this bakery's utilities bill by 14.28 %

“By using Prologic's e-tendering process we have greatly reduced our monthly electricity charges. This process did not hamper or impact our organizations daily routine as Prologic provided a fully managed service that delivered excellent results with little disruption. We would strongly recommend this procedure to any organization wishing to reduce costs and maintain quality.”

Kenneth Irwin

Proprietor, A.N Irwin and Sons.

Keystone Lintels employed Prologic and saved 26.25% on selected stationery and consumables

“Using Prologic and their Control plus software has allowed our organisation to achieve extensive savings from a core of suppliers that we would usually tender to. We could have asked Prologic to source more suppliers but we were happy to run with the companies we already knew. As well as the fantastic cost savings, Prologic have greatly reduced the purchase cycle time and freed up valuable days for our staff to focus on other areas of the organisation.”

Rita Coary

Procurement Manager, Keystone Group.

Dublin based procurement specialists 'The Clearview Group' have been using the Prologic eProcurement software successfully with their clients for several years now

“We have run over 100 successful eAuctions for our Construction, Banking and public sector clients in Ireland using Control plus. Prologic's flexibility and professionalism is second to none which is why we intend to continue utilising their excellent services in the future.”

David Coffey

Founder & Director, The Clearview Group.

Roland Smith are the UK's largest insurance broker for the Police market, specialising in insurance products and services specifically for serving and retired Police employees and their families.

“We purchased Prologic with a view to making significant savings – which I achieved (c.30% on our first auction!). I found the software extremely easy to use and the follow up support was exemplary. Prologic guided me through every step of the process which resulted in an exemplary saving. It has now become a core aspect of our purchasing strategy.”

Vanessa Kewley

GI Financial Controller and Head of Group Procurement, Roland Smith.

Leading UK Construction Company, ISG PEARCE, have selected Prologic eProcurement as their provider of eTender and eAuction Solutions

“We have run three reverse auctions recently all proving a great success in terms of establishing the market rate for the works package. We have saved as much as £250k on what was a £4.335m paper quote. We ensure that the correct preparatory work is carried out up front and all suppliers are clear as to the basis of the tender. Going forward we're obviously looking to use this tool at every opportunity.”

Will Andrews BSc(Hons) MRICS

Commercial Manager, ISG Plc.



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