



Control+

**Control Plus** E-Auctions create reverse auctions where bidders enter decreasing bids, delivering significant value to your business.

- + Generates competition among suppliers for your business.
- Provides a mechanism for you to periodically validate your purchasing.
- + Supported by experts to ensure an easy introduction into your business.





# Control+

## Real Savings, Visible Results

**Control Plus** is a powerful E-Auction platform capable of delivering significant savings to any organisation. Visible cost benefits are generated as suppliers sign up to compete online for your business.

The E-Auction will enable the buying organisation to determine the true market price for goods or services and identify suppliers that can offer best value over a specified period. The use of Control plus is fully compliant with EC tender legislation where applicable.



USE CONTROL PLUS E-AUCTION
TO PROCURE GOODS & SERVICES





Control Plus is fully supported by Prologic and we offer 3 levels of service;

1: Fully Managed E-Auction

We organise and run the entire auction for you.

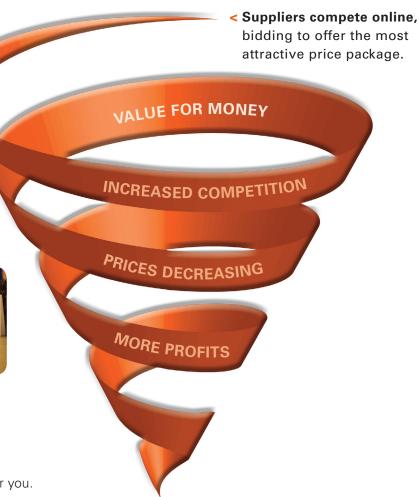
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### 2: Supported E-Auction We assist your team to set up and run the auction.

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#### 3: Software Lease

You set up and control the entire process independently.



E-Auction delivers lower
 £ costs whilst
 maintaining quality

#### THE FULL SERVICE OPTION



and structure

### Supplier Training

Suppliers may require training on the process

#### **Live Event Set Up**

The E-Auction event software is configured

#### **Auction Management**

Every aspect of the event is managed to conclusion.

#### **CONFIGURED TO YOUR NEEDS**

Selecting the correct E-Auctions format is essential so we will advise you on the most effective type for your individual procurement needs. We will help you identify the best solution from the following options.

- Reverse English (price only)
- Weighted E-Auction
- Multi Attribute E-Auction
- Multi Directional E-Auction
- Sealed Bid
- Forward Auction



#### **CUSTOMISED FOR YOUR ORGANISATION**

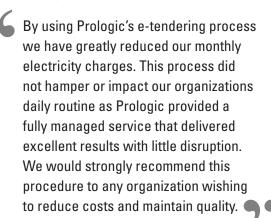
The supplier interface can be configured for each event to represent your brand.

Key features and options include:

- Unlimited E-Auction events
- Real time screen refresh
- · Graphical display of bidding
- Visible timer countdowns
- Audible alerts
- Easy setting of reserve prices
- Configurable bid decrements
- Ability to Pause/resume auctions
- Central instant messaging to bidders

### What our users say:

Control plus has recently reduced this bakery's utilities bill by 14.28 %



#### Kenneth Irwin

Proprietor, A.N Irwin and Sons.

Keystone Lintels employed Prologic and saved 26.25% on selected stationery and consumables

Using Prologic and their Control plus software has allowed our organisation to achieve extensive savings from a core of suppliers that we would usually tender to. We could have asked Prologic to source more suppliers but we were happy to run with the companies we already knew. As well as the fantastic cost savings, Prologic have greatly reduced the purchase cycle time and freed up valuable days for our staff to focus on other areas of the organisation.

#### **Rita Coary**

Procurement Manager, Keystone Group.

Dublin based procurement specialists 'The Clearview Group' have been using the Prologic eProcurement software successfully with their clients for several years now

We have run over 100 successful eAuctions for our Construction, Banking and public sector clients in Ireland using Control plus. Prologic's flexability and professionalism is second to none which is why we intend to continue utilising their excellent services in the future.

#### **David Coffey**

Founder & Director, The Clearview Group.

Roland Smith are the UK's largest insurance broker for the Police market, specialising in insurance products and services specifically for serving and retired Police employees and their families.

We purchased Prologic with a view to making significant savings — which I achieved (c.30% on our first auction!). I found the software extremely easy to use and the follow up support was exemplary. Prologic guided me through every step of the process which resulted in an exemplary saving. It has now become a core aspect of our purchasing strategy.

#### Vanessa Kewley

GI Financial Controller and Head of Group Procurement, Roland Smith.

Leading UK Construction Company, ISG PEARCE, have selected Prologic eProcurement as their provider of eTender and eAuction Solutions

We have run three reverse auctions recently all proving a great success in terms of establishing the market rate for the works package. We have saved as much as £250k on what was a £4.335m paper quote. We ensure that the correct preparatory work is carried out up front and all suppliers are clear as to the basis of the tender. Going forward we're obviously looking to use this tool at every opportunity.

Will Andrews BSc(Hons) MRICS

Commercial Manager, ISG Plc.



#### **Prologic e-Procurement**

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